ENJOY SHARE **EARN**[®]

VENDOR PARTICIPATION





PARTNERING WITH AN INDUSTRY LEADER

Traferral is the newest <u>partner</u> in the travel and tourism industry. Our goal is to coordinate commissions given to anyone who helps create new sales for <u>your</u> business. Traferral enables commissions to be earned from the sharing of text messages, social media posts, websites, blogs and hotel concierges using our website as their personal Point of Sale (POS) system.

www.traferral.com

Phone: (786) 399-0145

Universal CONCIERGE PROGRAM

Many travel and tourism businesses participate in Concierge Programs whereby they provide incentives to concierges who recommend their products and services. Traferral will improve and simplify this process and make it available to everyone equally.

Medium & Large Businesses

Medium to large companies who participate in concierge programs can expect costs to average between \$5,000 and \$10,000 or more annually. **Traferral reduces these expenses to zero!**

Small Businesses

Smaller companies may not participate in concierge programs due to the lack of resources and staff required to visit all the hotels and concierges.

Traferral will enable every small business to work with concierges!

Universal System

Concierges must work with many different vendors and each vendor have their own unique tracking system. This diversity makes it challenging for concierges to learn and maintain proficiency with each system.

Traferral will create one universal concierge program!

HOW CONCIERGES BENEFIT? (1 OF 2)

A concierge will benefit from Traferral by helping them organize retail rates and net rates while increasing their product offerings.

Price & Commission Organization

A concierge may have difficulty organizing the hundreds of products available in their marketplace and they must rely on their own organizational skills to accomplish this task. Traferral makes it easy for all concierges to reference thousands of tours in our system!

Increased Inventory

Many vendors only offer a small number of products to concierge programs due to many factors and restrictions which only minimizes the power of concierges influence.

Traferral encourages vendors to list all your products including the VIP Tours, selected dates, holidays and more!

SAVINGS

Traferral aims to eliminate all the fees associated with running a successful concierge program.



No delivery fees



No printing costs



No accounting fees

HOW CONCIERGES BENEFIT? (2 OF 2)

Cross-Market Awareness

Currently, a concierge program for a tour and activity is only relevant in the same marketplace.

Traferral makes cross-marketing possible by providing concierges in different marketplaces the same commissionable opportunities with products from another marketplace.

Last Minute Offerings

Vendors don't have a fast and convenient way of adding last minute tours and products to a concierge program.

Traferral will be able to push these new products to the entire network immediately.

Mobile Phone / POS

Many concierges don't have a way to collect full payment from guests interested in tours and activities. They must rely on voucher books to track sales for them or they must take cash deposits which irritates guests.

Traferral empowers the concierges to use our site like an extended POS System enabling them to take full payment for an activity or tour.



Concierges could promote products outside their own marketplace.



Concierges can login to our website then use it to as their personal credit card machine which enables them to purchase tickets for their guests.

Marketing SOCIAL MEDIA

Traferral utilizes the power of social media by providing anyone, including concierges, the opportunity to earn commissions by sharing links of tours to guests digitally. This process allows the entire world to become potential customers.

Social Media Plugins

Traferral integrates the Top 5 social media sites and makes it easy to share in just 2-clicks: first click opens the plugin and second click shares link on the social media site.

Social Media Manager

Our system allows each vendor to track their own social media efforts and their effectiveness.

Social Media Enhances SEO

Integrating, Search Engine Optimization (SEO) and social media can create an effective and long lasting cycle of link building.

Social Media is only one area of link placements and there are many more places someone can share on including: websites, blogs, emails and text messages.



Social Media vs SEO: Social Media is directly competing with SEO and winning because Social Media allows you to push information to an audience instead of SEO where a business waits for someone to find them.



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SIMPLE BOOKING ENGINE

Traferral offers a simple booking engine anyone may add to their website and blog which will track sales from their site. It is simple because our "Make Reservation" button gets added by copying and pasting.

The **code** enables their website to have purchasing and ticketing capabilities instantly. So it's powered by Traferral but feels like the visitor is still on their website.

This feature allows many more websites to sell tickets to your company at no additional cost. By simply registering with Traferral, your product gets offered to our vast referral network.

VENDOR WEBSITE

Our Simple Booking Engine can be added to <u>your</u> website as well. We offer this simple solution to your business as another option for you and your company. (*It's capabilities are limited and this solution is not for every attraction or product.*)





WEBPAGE FEATURES

Traferral adapts to constant changes your business and products need. The main webpage can be updated and changed endlessly to stay accurate.

- - Unlimited Photos Traferral allows an unlimited amount of photos to be added to your listing to help showcase your business better.
 - 2 Five Feature Tabs Each page has up to 5 tabs to highlight information about your products.
 - 3 Multiple Tours Traferral makes it easy to list all your different options on one page.

Vendor Promotion - Traferral makes it obvious to the website visitor who the vendor providing the tour offered is. We do not hide this information from the customers on our website.

Traferral is built on Responsive technology and will adapt to the visitors device automatically.

PURCHASING FEATURES (1 OF 3)

Traferral is aware that every vendor has different restrictions and we built our system to be adaptable to every circumstance imaginable. Scroll through the list and see if your unique circumstances are listed.

Features & Restrictions

Dates Offered - Traferral can work with businesses that offer tours Every Day, Limited Days, One Date and Select Dates.

Purchase Buffer - Traferral allows you to enter a buffer that prevents a customer from purchasing same day, next day, 48 hours ahead or any time necessary.

Total Passenger Number - Traferral allows your business to set the total maximum and minimum number of passengers per purchase.

Days of the Week - Traferral allows you to set specific days of the week that your business is available for.

Commission Type - Traferral allows you to select the commission type between Percentage and Exact.

Save \$3 September \$ 23 ¢ 2014 \$ Choose the number of Adults Choose # of Adults ¢ Choose the number of Children Choose # of Children \$ Choose the number of Seniors Choose # of Seniors \$ Choose the number of Military passengers. Choose # of Militaries \$ Choose the number of Infant passengers. Choose # of Infants ¢ Choose your pickup time Choose # of Pickup Time \$ Choose your time Choose # of Time ¢ Choose your Color Choose # of Color \$ Choose your Size Choose # of Size \$

PURCHASE

TICKETS NOW!!

MILLIONAIRE'S ROW CRUISE

www.traferral.com

PURCHASING FEATURES (2 OF 3)

Group Purchase - Traferral allows you to set your product to group purchase so a customer doesn't have to enter every passenger name for their group.

Customizable

- Set Number of Passengers Traferral allows you to set the maximum and minimum number of passengers per purchase for up to 5 passenger types.
- 2 Error Messages Traferral allows you to set or edit every error message so the customer understands your products restrictions better.
- 3 Between Dates Traferral allows you to set the available start dates and end dates to match the seasonality of your product.
- Oifferent Passenger Types Traferral allows each product to have up to 5 different passenger types per product while also providing the names to be editable as they relate to your products.





PURCHASING FEATURES (3 OF 3)

Confirm Reservations - Traferral makes it easy to confirm reservations by sending the vendor a confirmation link required to be clicked on before a customer receives the voucher.

6 Additional Attributes - Traferral has 4 distinct attributes, pre-built into our system that will allow the vendor to utilize if important to the product or service. The 4 attributes are Pickup Times, Times, Colors, and Sizes.

6 Step-by-Step - Traferral has built a step-by-step process for adding new products to our network. This simple process makes adding new products fast and easy.

Tickets Cap - Traferral has the ability to sell and cap the total number of tickets sold.

Traferral has many of the restrictions built into our system but if your restriction isn't present then we are happy to add the feature or restriction that suites your products needs. Our staff is equipped to make fast implementations on new ideas.

Choose the number of Childr	-
Choose # of Children	¢
Choose the number of Senio	rs
Choose # of Seniors	\$
Choose the number of Militar passengers.	'Y
Choose # of Militaries	\$
Choose the number of Infant	passengers
Choose # of Infants	4

Choose your time

Choose # of Time Choose your Color Choose # of Color Choose your Size

Choose # of Size

PURCHASE TICKETS NOW!!

In order for us to display the passenger ty separated by a comma. For example: adu	pre, we need to have the singular version and the plural version alt, adults
Passenger Type 1:	Adult, Adults
Passenger Type 2:	Child, Children

\$

VOUCHERS & REDEMPTION

Traferral understands the importance of tracking all purchased tickets and vouchers. Our vouchers all contain a unique number and we've also created a digital way to track the vouchers for your business.

- Edit Vouchers Our backend database helps you edit and customize your voucher easily.
- No Voucher Selection With our effective redemption system, the pickup points don't have to collect the voucher from the customer. Our system will coordinate and track the vouchers for your business eliminating any work required by your accounting department.



STATS, REPORTING & ACCOUNTING

The main underlining thread of Traferral is centered on statistics, reporting and accounting.

Traferral informs your business with weekly, monthly and yearly statistics of all your products listed on our network. Each email will show page views, money earned and the number of purchases made. This is FREE to any vendor who participates in our program.

2 Traferral stores all sales in our database and schedules monthly reports to be pulled automatically in order to pay your invoices immediately.

		able to update an unlim es you will be updating		ces at one tim	e. Make sure you chee	kti
L	i Video)					
Bo		Venue	Ticket ID	Amount	Check Number	
		Sightseeing Tour	11467631010	20.19		
2	08/27/2014	Sightseeing Tour	14723653778	7.69		
2	08/27/2014	Sightseeing Tour	15485770530	7.69		
	08/27/2014	Sightseeing Tour	11272774225	7.69	check number	
	08/27/2014	Sightseeing Tour	13646021413	20.19	check number	
	08/27/2014	Sightseeing Tour	14484118273	20.19	check number	
	08/27/2014	Sightseeing Tour	17408437018	20.19	check number	
	08/27/2014	Sightseeing Tour	14087662675	20.19	check number	
	08/27/2014	Sightseeing Tour	13265038263	20.19	check number	
	08/27/2014	Sightseeing Tour	17037466014	20.19	check number	



Traferral makes it easy to send you business statistics of your links.

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RESELLER AGREEMENT & MARKETING PLANS

Besides the concierge program, Traferral works as a regular Reseller with our main objective being to sell your products and services on our website. As we operate our business, we have many Marketing and Advertising ideas that will help achieve our goals.

Combos - Traferral will create excitement about your tours by combining different products together. Our system makes it easy for us to combine and promote different activities together but still keeping them separate.

5% Discount - Traferral allows customers on our website to save an additional 5% per item when purchasing two or more items.

Traferral is a key resource for the most influential people in the travel and tourism industry. We consistently communicate and inform our audience

Video Marketing - Traferral has a partnership with a video production company who will create a FREE video and stream your video to multiple websites.

Daily Deals - Traferral has built our own daily deal network and will roll out this feature upon request. **Souvenirs** - Traferral allows other products to be sold on our network like food, souvenirs and retail items.

Payment - Traferral works with many companies differently and our payment process is adaptable: NET 15, NET 30 or credit card on on file.



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PREMIUM MEMBERSHIP

A Premium Membership will give you more information about your products and we will highlight your business in many different ways that will help your business stand out.

Peoples & Names - Traferral will provide details about the concierges and the people who share links of your tours. Non-concierges must opt-in to share their information to you.

Preferred Placement - Traferral will place your business in key spots throughout our network, communication channels, email blasts and our website.

Multiple Categories - Traferral will place your business in multiple categories to improve visibility.

NOT REQUIRED

Premium Memberships are not required and isn't expected by new vendors signing up to Traferral. We offer this Premium Membership to our existing customers who understand our program and want to get even more from it.



Category				
Ryan Guerra	1	22143851251	2208510	
Carina Guerra	2	22085102532	0	
Damian jaworek	3	22572451621	0	
Rene Talavera	4	24635730058	0	
Edward C Guerra	5	27447863067	0	
Jenna Guerra	6	22203672637	0	
ANNIE	Z	27728328743	0	
Julian	8	21343350113	0	
Charlotte Ferreira	2	28665110812	0	
Charlotte Ferreira	10	28648328502	0	
Cathy G.	11	25276311427	0	
Lionet Ferreira	12	26108430404	0	
Erin Thomas	13	23853533633	0	
Ζαγ Copa	14	20403880274	0	
Jose Neto	15	20027870874	0	
Chelsea stokes	16	26372127636	0	
Cathy Guerra	17	21176687481	0	
James Ferreira	18	27147413806	0	
Yasha Johnson	19	21235536330	0	
LetĂcia Santini	20	21622047870	0	
Trevor S Guerra	21	21770072716	0	
Jeanne Juan	22	22344001238	0	
Carlos J Escalona	23	21477004634	0	

